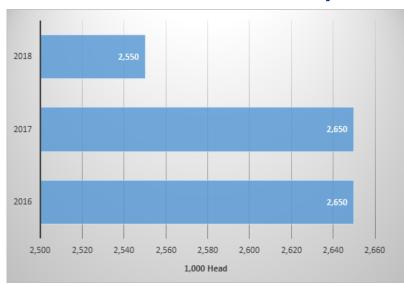


#### **Montana Cattle Production**

The data provided by Montana ranchers for NASS surveys lets us know what is happening in livestock production in Montana - from inventory and calf crop to feed and grazing fees. NASS data help expand access to resources for Montana producers to make business decisions and to diversify into new markets.

# Montana's 2018 cattle inventory fell below 2017 at 2,550,000 head of cattle.

#### **Montana All Cattle Inventory**

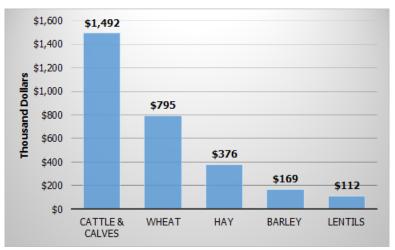


## Death losses for both Cattle and Calves increased in 2017.

Cattle losses increased by 3,000 head and calves by 5,000 head.

# Cattle ranked #1 in Montana's cash receipts by commodity in 2017.

#### Cash Receipts from the Top Montana Commodities



# Cattle receipts have been the highest ranking commodity in Montana for the past 3 years.

\$696,858,000 or 87.6% more than wheat receipts, the next highest commodity.

### 22,600,000

The number of pounds of commercially produced red meat in Montana in 2017.

3,000 cattle were slaughtered on farm in 2017.

Commercially slaughtered red meat was up 21.2% from 2016 while on-farm slaughter of cattle saw an increase of 50%

### **Beaverhead County**



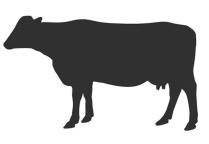
The top cattle producing county in Montana in 2018 with 150,000 head of cattle.

Beaverhead County ranked #5 in beef cow inventory nationally.

### 1,480,000

The number of calves born in 2017 in Montana.

Montana's calf crop increased 30,000 over the 2016 crop.



### **Fergus County**

The top hay producing county in Montana in 2016 with 268,000 tons produced.



Montana produced 4,880,000 tons of hay in 2017, down 5.1% from 2016.



\$24.50 Montana Grazing fees

annual average rate per animal unit.

All private grazing rates were steady from 2016. Ranchers paid an average \$27.00 per cow-calf pair per month and \$24.00 per head per month in 2017.