

ORGANIC FARMING

Results from the 2021 Organic Survey

California led in farms, land, and sales

Top Commodities

	\$ million
Milk	1,633
Broiler chickens	1,509
Eggs	1,221
Apples	629
Corn for grain	424
Strawberries	336
Cattle	316
Grapes	309
Lettuce	276
Soybeans	242

U.S. farms and ranches sold \$11.2 billion in certified organic commodities in 2021, up 13% from \$9.9 billion in 2019. Of 2021 sales, 54% was for crops (\$6.1 billion), and 46% was for livestock, poultry, and related products (\$5.1 billion).

Certified Organic Farms and Land

Between 2019 and 2021, the number of certified organic farms with organic production in the country increased 5% to 17,445, and the number of certified acres decreased 11% to 4.9 million.

Certified organic cropland increased 3% to 3.6 million acres while certified organic pastureland declined 36% to 1.3 million acres.

California led in both number of farms and acres, with 3,061 certified farms and 813,710 acres. The state accounted for 17% of total U.S. certified organic land.

Only three other states had more than 1,000 certified organic farms: Wisconsin (1,455), New York (1,407), and Pennsylvania (1,125).

Top States: Certified Organic Acres

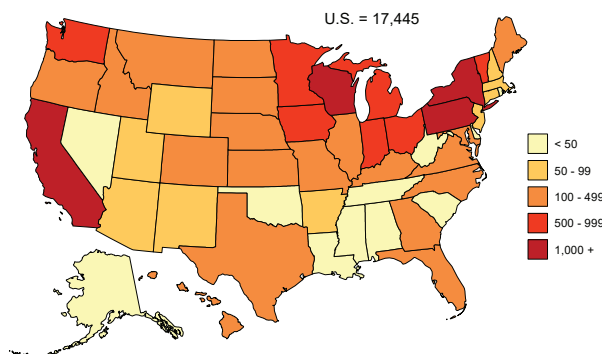
	thousands
California	814
New York	331
Montana	320
Wisconsin	245
Texas	241
Oregon	228
Idaho	216
Vermont	203
Colorado	191
Iowa	169

About the Survey

The 2021 Certified Organic Survey is a census of all known U.S. farmers and ranchers with certified organic production in 2021. NASS conducted the survey in conjunction with USDA's Risk Management Agency. To be included, producers must be certified by an approved agent of USDA's Agricultural Marketing Service's National Organic Program.

The 2021 data, as well as results of previous NASS organic surveys, are available in the NASS searchable database Quick Stats at www.quickstats.nass.usda.gov or as PDF publications at www.nass.usda.gov/organics.

Number of Certified Organic Farms by State, 2021



Certified Organic Sales

Top States: Certified Organic Sales

	\$ million
California	3,550
Washington	1,140
Pennsylvania	1,094
Texas	572
Oregon	386
New York	328
Wisconsin	313
North Carolina	308
Michigan	272
Colorado	253

Ten states accounted for roughly three-fourths (73%) of 2021 sales. With \$3.6 billion in certified organic commodity sales, California continued to lead the nation, accounting for 32% of the U.S. total.

Organic production encompasses a wide

range of commodities. Of the total sales, \$6.1 billion came from crops, \$2.9 billion from livestock and poultry products (primarily milk and eggs), and \$2.2 billion from livestock and poultry. (Tables 1 and 2)

Table 1. Certified Organic Sales by Sector, 2019 and 2021

(\$ billion and percent change from 2019)

	2019	2021	% change
Crops	5.8	6.1	5
Livestock and poultry products	2.5	2.9	16
Livestock and poultry	1.7	2.2	29
Total	9.9	11.2	13

Milk and broiler chickens were the top two certified commodities sold. Milk, valued at \$1.6 billion, was up 3% from 2019, and chickens, at \$1.5 billion, increased 35%. Chicken eggs ranked third, with sales of \$1.2 billion. Among crops, the top selling commodities were apples, corn for grain, and strawberries.

Table 2. Certified Organic Sales by Major Sector and Top Commodities, 2021

(\$ million and percent change)

	Sector Total (\$ million)	Commodity Sales (\$ million)	% change, 2019 to 2021
Livestock and poultry products	2,858		15
<i>Milk</i>		1,633	3
<i>Eggs</i>		1,221	38
Vegetables in the open	1,914		-8
<i>Lettuce</i>		276	-31
<i>Spinach</i>		215	20
<i>Potatoes</i>		183	18
<i>Onion all</i>		140	24
<i>Broccoli</i>		135	24
Fruits, tree nuts, and berries	2,199		9
<i>Apples</i>		629	32
<i>Strawberries</i>		336	5
<i>Grapes</i>		309	-7
<i>Blueberries</i>		224	8
<i>All Citrus</i>		108	-7
<i>Raspberries</i>		94	2
<i>Blackberries</i>		71	42
Livestock and poultry	2,197		32
<i>Broiler chickens</i>		1,509	35
<i>Cattle</i>		316	8
Field crops	1,498		27
<i>Corn for grain</i>		424	53
<i>Soybeans</i>		242	122
<i>Alfalfa Dry Hay</i>		179	16
<i>Wheat</i>		139	-7
Total	11,205		13

2021 Organic Sales Percent Change from 2019 by State

