

Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017

[For meaning of abbreviations and symbols, see introductory text.]

Item	2022	Percent of total in 2022	2017
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD			
Total sales	farms 1,900,487	100.0	2,042,220
	\$1,000 543,087,166	100.0	388,522,695
Average per farm	dollars 285,762	(X)	190,245
By value of sales:			
Less than \$1,000	farms 499,816	26.3	603,752
	\$1,000 56,798	(Z)	93,210
\$1,000 to \$2,499	farms 179,054	9.4	187,949
	\$1,000 292,472	0.1	310,520
\$2,500 to \$4,999	farms 166,149	8.7	185,341
	\$1,000 593,713	0.1	662,980
\$5,000 to \$9,999	farms 191,688	10.1	208,074
	\$1,000 1,359,995	0.3	1,477,595
\$10,000 to \$19,999	farms 168,876	8.9	174,780
	\$1,000 2,386,213	0.4	2,468,212
\$20,000 to \$24,999	farms 53,378	2.8	53,438
	\$1,000 1,180,735	0.2	1,181,954
\$25,000 to \$39,999	farms 100,390	5.3	100,490
	\$1,000 3,162,262	0.6	3,162,749
\$40,000 to \$49,999	farms 43,657	2.3	43,623
	\$1,000 1,938,084	0.4	1,937,293
\$50,000 to \$99,999	farms 116,220	6.1	119,434
	\$1,000 8,237,216	1.5	8,477,635
\$100,000 to \$249,999	farms 122,968	6.5	130,932
	\$1,000 19,715,890	3.6	21,171,316
\$250,000 to \$499,999	farms 85,266	4.5	87,839
	\$1,000 30,549,461	5.6	31,318,548
\$500,000 to \$999,999	farms 67,641	3.6	69,703
	\$1,000 48,248,980	8.9	49,338,998
\$1,000,000 or more	farms 105,384	5.5	76,865
	\$1,000 425,365,347	78.3	266,921,684
\$1,000,000 to \$2,499,999	farms 59,700	3.1	53,611
	\$1,000 95,707,152	17.6	83,247,569
\$2,500,000 to \$4,999,999	farms 29,646	1.6	14,366
	\$1,000 100,922,303	18.6	48,723,643
\$5,000,000 or more	farms 16,038	0.8	8,888
	\$1,000 228,735,891	42.1	134,950,472
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops	farms 949,777	50.0	1,017,021
	\$1,000 280,628,093	51.7	193,546,699
Grains, oilseeds, dry beans, and dry peas	farms 422,851	22.2	451,716
	\$1,000 168,712,895	31.1	106,868,126
Corn	farms 301,203	15.8	319,966
	\$1,000 88,510,101	16.3	51,219,763
Wheat	farms 96,950	5.1	104,618
	\$1,000 14,309,256	2.6	7,882,905
Soybeans	farms 270,759	14.2	302,742
	\$1,000 55,361,048	10.2	40,304,487
Sorghum	farms 15,043	0.8	16,962
	\$1,000 1,585,459	0.3	1,576,008
Barley	farms 9,090	0.5	11,083
	\$1,000 1,065,956	0.2	685,026
Rice	farms 3,821	0.2	4,629
	\$1,000 3,169,606	0.6	2,123,480
Other grains, oilseeds, dry beans, and dry peas	farms 37,014	1.9	44,479
	\$1,000 4,711,469	0.9	3,076,456
Tobacco	farms 2,984	0.2	6,234
	\$1,000 985,210	0.2	1,474,376
Cotton and cottonseed	farms 14,278	0.8	16,104
	\$1,000 6,537,773	1.2	6,685,609
Vegetables, melons, potatoes, and sweet potatoes	farms 70,391	3.7	75,320
	\$1,000 28,193,531	5.2	19,583,739
Fruits, tree nuts, and berries	farms 110,821	5.8	109,994
	\$1,000 34,173,672	6.3	28,581,398
Fruits and tree nuts	farms 92,830	4.9	92,589
	\$1,000 27,570,601	5.1	24,872,644
Berries	farms 31,208	1.6	29,104
	\$1,000 6,603,071	1.2	3,708,753
Nursery, greenhouse, floriculture, and sod	farms 52,869	2.8	46,970
	\$1,000 21,322,408	3.9	16,174,082
Cultivated Christmas trees and short rotation woody crops	farms 10,166	0.5	10,559
	\$1,000 554,344	0.1	386,149
Cultivated Christmas trees	farms 10,113	0.5	10,087
	\$1,000 552,900	0.1	376,984
Short rotation woody crops	farms 55	(Z)	515
	\$1,000 1,444	(Z)	9,164
Other crops and hay	farms 451,554	23.8	513,608
	\$1,000 20,148,261	3.7	13,793,221
Maple syrup	farms 9,566	0.5	9,462
	\$1,000 215,881	(Z)	141,194
Livestock, poultry, and their products	farms 867,844	45.7	986,790
	\$1,000 262,459,072	48.3	194,975,996
Poultry and eggs	farms 168,048	8.8	164,099
	\$1,000 76,528,870	14.1	49,210,070
Cattle and calves	farms 593,004	31.2	711,827
	\$1,000 89,377,637	16.5	77,189,334

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Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

Item	2022	Percent of total in 2022	2017
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD - Con.			
Total sales - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Milk from cows	farms 24,470	1.3	40,336
	\$1,000 52,836,834	9.7	36,724,437
Hogs and pigs	farms 56,265	3.0	64,871
	\$1,000 36,357,726	6.7	26,266,765
Sheep, goats, wool, mohair, and milk	farms 108,671	5.7	125,523
	\$1,000 1,132,536	0.2	1,027,586
Horses, ponies, mules, burros, and donkeys	farms 68,528	3.6	80,611
	\$1,000 2,252,597	0.4	1,499,765
Aquaculture	farms 5,961	0.3	5,350
	\$1,000 2,270,147	0.4	1,778,587
Other animals and other animal products (see text)	farms 56,084	3.0	47,827
	\$1,000 1,702,725	0.3	1,279,452
LANDLORD'S SHARE OF TOTAL SALES			
Value of landlord's share of total sales	farms 66,872	3.5	80,734
	\$1,000 8,928,970	1.6	6,253,356
FOOD MARKETING PRACTICES			
Value of food sold directly to consumers	farms 116,617	6.1	130,056
	\$1,000 3,263,074	0.6	2,805,310
Average per farm	dollars 27,981	(X)	21,570
By value of sales:			
\$1 to \$499	farms 26,158	1.4	30,695
	\$1,000 5,539	(Z)	6,559
\$500 to \$999	farms 14,466	0.8	17,318
	\$1,000 9,519	(Z)	11,615
\$1,000 to \$4,999	farms 38,706	2.0	43,934
	\$1,000 86,928	(Z)	101,770
\$5,000 to \$9,999	farms 12,465	0.7	13,707
	\$1,000 83,333	(Z)	92,663
\$10,000 to \$24,999	farms 11,272	0.6	11,669
	\$1,000 171,370	(Z)	176,745
\$25,000 to \$49,999	farms 5,081	0.3	5,068
	\$1,000 173,397	(Z)	172,716
\$50,000 or more	farms 8,469	0.4	7,665
	\$1,000 2,732,990	0.5	2,243,242
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products	farms 60,332	3.2	28,958
	\$1,000 14,201,894	2.6	9,036,103
Average per farm	dollars 235,396	(X)	312,042
By value of sales:			
\$1 to \$499	farms 5,278	0.3	3,956
	\$1,000 1,223	(Z)	860
\$500 to \$999	farms 4,233	0.2	2,342
	\$1,000 2,924	(Z)	1,586
\$1,000 to \$4,999	farms 17,112	0.9	7,360
	\$1,000 41,808	(Z)	17,825
\$5,000 to \$9,999	farms 7,814	0.4	3,099
	\$1,000 53,408	(Z)	21,091
\$10,000 to \$24,999	farms 8,389	0.4	3,533
	\$1,000 130,529	(Z)	55,020
\$25,000 to \$49,999	farms 4,851	0.3	2,169
	\$1,000 166,489	(Z)	75,022
\$50,000 or more	farms 12,655	0.7	6,499
	\$1,000 13,805,513	2.5	8,864,700
VALUE-ADDED PRODUCTS SOLD			
Value of processed or value-added agricultural products sold	farms 37,881	2.0	33,523
	\$1,000 5,731,829	1.1	4,043,356
Average per farm	dollars 151,311	(X)	120,614
By value of sales:			
\$1 to \$499	farms 7,843	0.4	7,902
	\$1,000 1,493	(Z)	1,484
\$500 to \$999	farms 3,606	0.2	3,568
	\$1,000 2,302	(Z)	2,291
\$1,000 to \$4,999	farms 9,598	0.5	9,217
	\$1,000 22,084	(Z)	20,980
\$5,000 to \$9,999	farms 3,895	0.2	3,288
	\$1,000 25,922	(Z)	22,015
\$10,000 to \$24,999	farms 4,247	0.2	3,459
	\$1,000 64,504	(Z)	52,541
\$25,000 to \$49,999	farms 2,361	0.1	1,666
	\$1,000 80,582	(Z)	56,072
\$50,000 or more	farms 6,331	0.3	4,423
	\$1,000 5,534,940	1.0	3,887,972