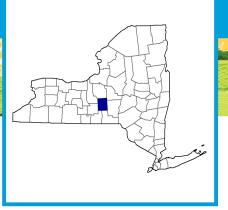


### Cortland County New York



#### Total and Per Farm Overview, 2017 and change since 2012

|  | 2017       | % change since 2012 |
|--|------------|---------------------|
| Number of farms                                      | 536        | +3                  |
| Land in farms (acres)                                | 113,519    | -1                  |
| Average size of farm (acres)                         | 212        | -5                  |
| Total  | (\$)       |                     |
| Market value of products sold                        | 69,506,000 | +11                 |
| Government payments                                  | 592,000    | -40                 |
| Farm-related income                                  | 2,296,000  | +64                 |
| Total farm production expenses                       | 55,940,000 | +10                 |
| Net cash farm income                                 | 16,454,000 | +12                 |
| Per farm average                                     | (\$)       |                     |
| Market value of products sold<br>Government payments | 129,675    | +7                  |
| (average per farm receiving)                         | 3,569      | -33                 |
| Farm-related income                                  | 9,981      | +62                 |
| Total farm production expenses                       | 104,365    | +7                  |
| Net cash farm income                                 | 30,698     | +9                  |

## Percent of state agriculture sales

#### Share of Sales by Type (%)

| Crops                            | 20 |
|----------------------------------|----|
| Livestock, poultry, and products | 80 |

#### Land in Farms by Use (%) a

| Cropland    | 52 |
|-------------|----|
| Pastureland | 12 |
| Woodland    | 29 |
| Other       | 7  |

#### Acres irrigated: 184

(Z)% of land in farms

#### Land Use Practices (% of farms)

| No till        | 4  |
|----------------|----|
| Reduced till   | 10 |
| Intensive till | 25 |
| Cover crop     | 13 |
|                |    |

| Farms by Value of Sal | es     |                               | Farms by Size    |        |                               |
|-----------------------|--------|-------------------------------|------------------|--------|-------------------------------|
|                       | Number | Percent of Total <sup>a</sup> |                  | Number | Percent of Total <sup>a</sup> |
| Less than \$2,500     | 202    | 38                            | 1 to 9 acres     | 61     | 11                            |
| \$2,500 to \$4,999    | 23     | 4                             | 10 to 49 acres   | 117    | 22                            |
| \$5,000 to \$9,999    | 62     | 12                            | 50 to 179 acres  | 175    | 33                            |
| \$10,000 to \$24,999  | 84     | 16                            | 180 to 499 acres | 121    | 23                            |
| \$25,000 to \$49,999  | 49     | 9                             | 500 to 999 acres | 47     | 9                             |
| \$50,000 to \$99,999  | 20     | 4                             | 1,000 + acres    | 15     | 3                             |
| \$100,000 or more     | 96     | 18                            |                  |        |                               |



**United States Department of Agriculture** National Agricultural Statistics Service

www.nass.usda.gov/AgCensus

# ECENSUS OF County Profile

#### Market Value of Agricultural Products Sold

|   | Sales<br>(\$1,000) | Rank<br>in<br>State <sup>b</sup> | Counties<br>Producing<br>Item | Rank<br>in<br>U.S. <sup>b</sup> | Counties<br>Producing<br>Item |
|---|--------------------|----------------------------------|-------------------------------|---------------------------------|-------------------------------|
| Total   | 69,506             | 30                               | 61                            | 1,483                           | 3,077                         |
| Crops   | 13,688             | 41                               | 61                            | 1,875                           | 3,073                         |
| Grains, oilseeds, dry beans, dry peas                     | 4,534              | 33                               | 55                            | 1,678                           | 2,916                         |
| Торассо   | -                  | -                                | -                             | -                               | 323                           |
| Cotton and cottonseed                                     | -                  | -                                | -                             | -                               | 647                           |
| Vegetables, melons, potatoes, sweet potatoes              | 1,113              | 42                               | 60                            | 729                             | 2,821                         |
| Fruits, tree nuts, berries                                | 106                | 52                               | 60                            | 1,277                           | 2,748                         |
| Nursery, greenhouse, floriculture, sod                    | 519                | 45                               | 60                            | 1,032                           | 2,601                         |
| Cultivated Christmas trees, short rotation<br>woody crops | 130                | 25                               | 53                            | 230                             | 1,384                         |
| Other crops and hay                                       | 7,287              | 25                               | 55                            | 348                             | 3,040                         |
| Livestock, poultry, and products                          | 55,818             | 23                               | 58                            | 875                             | 3,073                         |
| Poultry and eggs  | 25                 | 47                               | 57                            | 1,486                           | 3,007                         |
| Cattle and calves   | 5,370              | 29                               | 55                            | 1,658                           | 3,055                         |
| Milk from cows  | 49,892             | 18                               | 51                            | 162                             | 1,892                         |
| Hogs and pigs   | 81                 | 31                               | 55                            | 968                             | 2,856                         |
| Sheep, goats, wool, mohair, milk                          | 113                | 45                               | 54                            | 1,179                           | 2,984                         |
| Horses, ponies, mules, burros, donkeys                    | 96                 | 49                               | 55                            | 1,465                           | 2,970                         |
| Aquaculture   | -                  | -                                | 34                            | -                               | 1,251                         |
| Other animals and animal products                         | 241                | 22                               | 58                            | 473                             | 2,878                         |

| Total Producers °  | 930               | Percent of farm            | s that: | Top Crops in Acres <sup>d</sup>  |                                   |  |
|--|-------------------|----------------------------|---------|--|-----------------------------------|--|
| <b>Sex</b><br>Male<br>Female   | 590<br>340        | Have internet<br>access    | 81      | Corn for silage or greenchop   | 30,446<br>8,956<br>5,338<br>1,623 |  |
| <b>Age</b><br><35<br>35 – 64<br>65 and older   | 104<br>549<br>277 | Farm<br>organically        | 8       | Cultivated Christmas trees   | 604                               |  |
| <b>Race</b><br>American Indian/Alaska Native<br>Asian<br>Black or African American                                     | -<br>-<br>4       | Sell directly to consumers | 15      | Livestock Inventory (Dec 31, 2017)<br>Broilers and other<br>meat-type chickens | (D)                               |  |
| Native Hawaiian/Pacific Islander<br>White<br>More than one race  | -<br>919<br>7     | Hire<br>farm labor         | 19      | Cattle and calves 2<br>Goats<br>Hogs and pigs<br>Horses and ponies             | 27,977<br>225<br>112<br>750       |  |
| <b>Other characteristics</b><br>Hispanic, Latino, Spanish origin<br>With military service<br>New and beginning farmers | 7<br>69<br>266    | Are family<br>farms        | 97      | Layers<br>Pullets<br>Sheep and lambs<br>Turkeys                                | 1,710<br>98<br>483<br>(D)         |  |

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodity descriptions, and methodology.

<sup>a</sup> May not add to 100% due to rounding. <sup>b</sup> Among counties whose rank can be displayed. <sup>c</sup> Data collected for a maximum of four producers per farm. <sup>d</sup> Crop commodity names may be shortened; see full names at www.nass.usda.gov/go/cropnames.pdf. <sup>e</sup> Position below the line does not indicate rank. (D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.