

Table 3. Horticultural Specialty Operations and Sales by Kind of Business and Value of Sales: 2019

[For meaning of abbreviations and symbols, see introductory text.]

Item	Total	\$2,500,000 or more	\$1,000,000 to \$2,499,999	\$500,000 to \$999,999	\$250,000 to \$499,999	\$100,000 to \$249,999
All horticultural specialty operations	20,655	1,014	1,274	1,430	1,773	3,266
operations						
all sales (\$1,000)	13,778,944	9,174,361	2,029,890	999,900	617,180	517,609
wholesale sales (\$1,000)	11,851,387	8,594,271	1,696,026	755,911	384,449	262,425
retail sales (\$1,000)	1,927,557	580,090	333,865	243,990	232,730	255,184
Annual bedding/garden plants	4,463	148	184	282	441	858
operations						
all sales (\$1,000)	2,423,991	1,547,528	285,519	192,706	156,279	136,852
wholesale sales (\$1,000)	1,909,138	1,456,590	213,264	112,533	70,109	36,767
retail sales (\$1,000)	514,853	90,937	72,255	80,174	86,171	100,085
Potted herbaceous perennial plants	878	40	33	30	58	106
operations						
all sales (\$1,000)	501,504	373,660	49,038	19,535	20,523	16,909
wholesale sales (\$1,000)	438,595	357,353	41,043	13,770	12,211	8,076
retail sales (\$1,000)	62,910	16,307	7,996	5,766	8,312	8,834
Potted flowering plants for indoor or patio use	908	50	69	74	70	154
operations						
all sales (\$1,000)	809,918	573,940	114,950	52,218	24,879	24,318
wholesale sales (\$1,000)	734,765	554,092	107,589	39,400	15,501	10,652
retail sales (\$1,000)	75,153	19,848	7,362	12,819	9,378	13,666
Foliage plants for indoor or patio use	489	39	72	36	68	83
operations						
all sales (\$1,000)	692,711	508,660	113,679	25,754	24,087	13,379
wholesale sales (\$1,000)	682,919	(D)	112,412	(D)	20,284	11,351
retail sales (\$1,000)	9,792	(D)	1,267	(D)	3,803	2,029
Cut flowers and cut lei flowers	1,078	28	30	38	45	126
operations						
all sales (\$1,000)	388,723	256,621	43,951	26,606	15,495	19,385
wholesale sales (\$1,000)	360,179	(D)	(D)	24,716	10,286	12,990
retail sales (\$1,000)	28,544	(D)	(D)	1,891	5,209	6,396
Cut cultivated greens	334	8	12	24	19	42
operations						
all sales (\$1,000)	95,806	(D)	18,734	16,049	6,543	6,682
wholesale sales (\$1,000)	89,902	(D)	18,734	(D)	(D)	6,060
retail sales (\$1,000)	5,904	(D)	-	(D)	(D)	622
Nursery stock	4,604	361	424	492	546	859
operations						
all sales (\$1,000)	4,637,044	3,183,740	696,243	347,011	190,196	139,959
wholesale sales (\$1,000)	4,231,461	3,061,753	606,648	296,417	135,060	92,756
retail sales (\$1,000)	405,583	121,987	89,594	50,594	55,136	47,203
Propagative horticultural materials, bareroot, and unfinished plants	513	68	59	41	56	64
operations						
all sales (\$1,000)	666,215	506,795	91,790	28,966	18,874	10,131
wholesale sales (\$1,000)	647,165	501,469	88,520	26,369	15,740	7,858
retail sales (\$1,000)	19,049	5,326	3,270	2,596	3,134	2,273
Sod, sprigs, or plugs sold	996	122	233	186	143	151
operations						
all sales (\$1,000)	1,266,888	688,664	366,976	128,979	49,479	25,329
wholesale sales (\$1,000)	989,282	576,715	272,001	90,738	30,789	15,370
retail sales (\$1,000)	277,605	111,949	94,976	38,242	18,691	9,960
Dried bulbs, corms, rhizomes, and tubers	115	5	13	2	4	10
operations						
all sales (\$1,000)	57,564	30,155	20,304	(D)	(D)	1,771
wholesale sales (\$1,000)	46,944	(D)	(D)	(D)	(D)	1,163
retail sales (\$1,000)	10,620	(D)	(D)	(D)	560	608
Food crops grown under protection	2,168	41	30	75	88	241
operations						
all sales (\$1,000)	680,104	456,591	51,441	51,282	31,002	35,496
wholesale sales (\$1,000)	498,754	360,482	40,008	35,378	18,248	21,783
retail sales (\$1,000)	181,350	96,109	11,433	15,904	12,754	13,713
Transplants for commercial vegetable and strawberry production	164	28	14	5	8	22
operations						
all sales (\$1,000)	374,830	340,103	22,018	3,772	2,748	3,454
wholesale sales (\$1,000)	311,307	283,682	17,482	(D)	2,376	2,342
retail sales (\$1,000)	63,523	56,421	4,536	(D)	372	1,112
Vegetable seeds	252	8	11	25	50	49
operations						
all sales (\$1,000)	127,620	61,740	18,634	17,574	16,770	7,754
wholesale sales (\$1,000)	99,960	38,237	18,634	15,137	16,077	7,440
retail sales (\$1,000)	27,660	23,503	-	2,437	693	315
Flower seeds	64	5	4	7	6	16
operations						
all sales (\$1,000)	43,185	27,001	6,422	(D)	2,044	2,488
wholesale sales (\$1,000)	38,997	(D)	(D)	4,295	(D)	1,444
retail sales (\$1,000)	4,188	(D)	(D)	(D)	(D)	1,044
Aquatic plants	87	1	5	8	2	15
operations						
all sales (\$1,000)	22,352	(D)	8,515	4,850	(D)	2,692
wholesale sales (\$1,000)	19,994	(D)	8,515	(D)	(D)	1,618
retail sales (\$1,000)	2,357	-	-	(D)	(D)	1,074
Cultivated Christmas trees	2,527	19	30	39	94	285
operations						
all sales (\$1,000)	350,892	138,309	45,901	28,052	32,189	42,319
wholesale sales (\$1,000)	247,248	136,059	41,840	19,894	19,512	15,546
retail sales (\$1,000)	103,645	2,251	4,061	8,157	12,677	26,774
Other	1,015	43	51	66	75	185
operations						
all sales (\$1,000)	639,597	436,591	75,775	50,816	24,287	28,687
wholesale sales (\$1,000)	504,775	412,019	41,509	27,034	8,720	9,210
retail sales (\$1,000)	134,821	24,573	34,266	23,783	15,566	19,477

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Table 3. Horticultural Specialty Operations and Sales by Kind of Business and Value of Sales: 2019 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

Item	\$50,000 to \$99,999	\$40,000 to \$49,999	\$25,000 to \$39,999	\$20,000 to \$24,999	\$10,000 to \$19,999
All horticultural specialty operationsoperations	3,254	1,144	2,536	1,220	3,744
all sales (\$1,000)	230,035	50,558	79,378	26,936	53,098
wholesale sales (\$1,000)	86,191	19,702	28,379	8,633	15,400
retail sales (\$1,000)	143,844	30,856	50,999	18,303	37,698
Annual bedding/garden plantsoperations	877	277	525	233	638
all sales (\$1,000)	61,810	12,186	16,656	5,227	9,227
wholesale sales (\$1,000)	12,101	1,835	3,109	1,072	1,757
retail sales (\$1,000)	49,709	10,351	13,547	4,154	7,470
Potted herbaceous perennial plantsoperations	158	57	121	53	222
all sales (\$1,000)	11,171	2,521	3,730	1,188	3,229
wholesale sales (\$1,000)	3,238	523	1,102	567	712
retail sales (\$1,000)	7,933	1,998	2,628	621	2,517
Potted flowering plants for indoor or patio useoperations	150	40	126	41	134
all sales (\$1,000)	11,046	1,776	3,969	911	1,910
wholesale sales (\$1,000)	4,284	749	1,729	204	566
retail sales (\$1,000)	6,763	1,027	2,240	707	1,343
Foliage plants for indoor or patio useoperations	53	22	42	15	59
all sales (\$1,000)	3,677	981	1,381	329	784
wholesale sales (\$1,000)	2,930	823	806	(D)	393
retail sales (\$1,000)	747	157	575	(D)	392
Cut flowers and cut lei flowersoperations	176	65	153	106	311
all sales (\$1,000)	12,224	2,877	4,800	2,291	4,471
wholesale sales (\$1,000)	6,518	1,090	2,343	1,244	1,793
retail sales (\$1,000)	5,706	1,788	2,457	1,048	2,679
Cut cultivated greensoperations	44	27	46	19	93
all sales (\$1,000)	2,998	1,170	1,499	(D)	1,456
wholesale sales (\$1,000)	1,676	(D)	1,203	364	899
retail sales (\$1,000)	1,322	(D)	297	(D)	557
Nursery stockoperations	681	186	436	145	474
all sales (\$1,000)	48,134	8,258	13,480	3,180	6,844
wholesale sales (\$1,000)	22,444	4,667	7,188	1,442	3,086
retail sales (\$1,000)	25,689	3,591	6,292	1,738	3,759
Propagative horticultural materials, bareroot, and unfinished plantsoperations	85	17	42	26	55
all sales (\$1,000)	6,200	775	1,337	571	776
wholesale sales (\$1,000)	5,120	691	719	299	380
retail sales (\$1,000)	1,080	84	619	272	396
Sod, sprigs, or plugs soldoperations	74	18	30	12	27
all sales (\$1,000)	5,108	781	886	257	428
wholesale sales (\$1,000)	2,504	503	327	101	235
retail sales (\$1,000)	2,603	278	559	156	193
Dried bulbs, corms, rhizomes, and tubersoperations	20	3	17	23	18
all sales (\$1,000)	1,353	(D)	517	536	(D)
wholesale sales (\$1,000)	359	-	(D)	66	(D)
retail sales (\$1,000)	994	(D)	(D)	470	216
Food crops grown under protectionoperations	341	135	338	188	691
all sales (\$1,000)	24,187	6,006	10,585	4,116	9,399
wholesale sales (\$1,000)	10,448	3,175	4,667	1,447	3,118
retail sales (\$1,000)	13,739	2,831	5,918	2,669	6,281
Transplants for commercial vegetable and strawberry productionoperations	13	14	15	14	31
all sales (\$1,000)	873	640	460	315	446
wholesale sales (\$1,000)	678	469	230	(D)	216
retail sales (\$1,000)	195	172	230	(D)	229
Vegetable seedsoperations	44	13	28	1	23
all sales (\$1,000)	3,369	579	840	(D)	(D)
wholesale sales (\$1,000)	3,163	579	496	(D)	(D)
retail sales (\$1,000)	206	-	345	-	161
Flower seedsoperations	3	8	5	3	7
all sales (\$1,000)	202	370	181	(D)	(D)
wholesale sales (\$1,000)	(D)	(D)	(D)	(D)	(D)
retail sales (\$1,000)	(D)	(D)	(D)	-	67
Aquatic plantsoperations	5	3	23	10	15
all sales (\$1,000)	359	(D)	749	(D)	237
wholesale sales (\$1,000)	(D)	(D)	134	(D)	113
retail sales (\$1,000)	(D)	(D)	615	119	124
Cultivated Christmas treesoperations	354	189	435	272	810
all sales (\$1,000)	25,154	8,274	13,388	5,998	11,308
wholesale sales (\$1,000)	7,123	2,058	2,708	903	1,605
retail sales (\$1,000)	18,030	6,216	10,680	5,095	9,704
Otheroperations	176	70	154	59	136
all sales (\$1,000)	12,171	3,112	4,920	1,316	1,922
wholesale sales (\$1,000)	3,185	1,006	1,457	324	311
retail sales (\$1,000)	8,986	2,106	3,462	992	1,610